

*Announcing a new concept that will allow you as an Independent Recruiter to increase annual revenues through locum tenens.*

The locum tenens market is \$1.2 Billion in annual revenue and growing each year. This revenue is controlled by a dozen or so locum tenens companies. These companies also do permanent placement meaning they are partially controlling this market as well. When your clients need a locum tenens physician, mid level or allied health provider they contact companies that do locums. Why not you? Your client may be just as open to giving the locum tenens order to you as they are giving it to a recognized locum tenens company. They may actually prefer it. They don't call you now because they do not know you do can do locum tenens. Now you can!

**Introducing National Locum Solutions! America's first full service locum tenens management organization. LTMO**

- ✚ Assist Client in identifying real need and creating order profile
- ✚ Negotiate terms of contract
- ✚ Suggest marketing options
- ✚ Post the order on NCHCR.com and work the matching process
- ✚ Cross post to other sites
- ✚ Present the candidate
- ✚ Keep the candidate in play during approval process
- ✚ Gain a commitment from candidate after client approves
- ✚ Background check of candidate
- ✚ Credentialing the candidate
- ✚ Assisting candidate in securing a temporary license in state of assignment
- ✚ Negotiate the terms of candidate contract, stipend and expenses
- ✚ Quality Assurance during assignment and evaluation post assignment
- ✚ Pay the candidate weekly
- ✚ Provide medical malpractice coverage
- ✚ Maintain the candidate credentials for future placement
- ✚ PAY YOU WEEKLY!

When you take a permanent order ask the client if they will use a locum until you fill it. Email your clients and let them know you now do locums. Anytime you hear the words "locum tenens" remember to call Bill Frey the Locum Guy.

Bill is the founder and former owner of American Healthcare Recruiting  
Now founder and CEO of Americas first full service LTMO  
National Locum Solutions

